

REDCO TEXTILES LIMITED CORPORATE BRIEFING SESSION 2024

CONTENTS

- COMPANY PROFILE
- KEY STRATEGIC & OPERATIONAL DEVELOPMENT
- HISTORICAL FINANCIAL HIGHLIGHTS
- FINANCIAL RESULTS
 - FUTURE OUTLOOK

COMPANY PROFILE

- Redco Textiles Limited is a Public Limited Company, incorporated in Pakistan on 17 October 1991. It was incorporated under the repealed Companies Ordinance, 1984 now the Companies Act, 2017 and is listed on Pakistan Stock Exchange. Redco's principal activities include manufacture and sale of yarn and greige fabric. The Company is also generating its revenue by conversion of yarn into fabrics. The registered office of the Company is situated at 78-E, Redco Arcade, Blue Area, Islamabad. The manufacturing facility is located at 3-km, Rawat-Kallar Seydan Road, P.O Sagri, Rawat, Rawalpindi, District Rawalpindi in the Province of Punjab.
- SPINNING UNIT (temporarily closed)
- WEAVING UNIT

KEY STRATEGIC & OPERATIONAL DEVELOPMENT

- The Weaving Unit of the Company is fully operational due to addition of 76 new Toyota Airjet looms in the recent past.
- The Weaving Unit of the Company consists of 200 Toyota Airjet Looms with the installed capacity of 64,348,888 meters at 60 picks.
- The actual cloth produced during the year was 35,235,416 meters.
- Total number of employees as at 30th June 2024 were 535.

| | | Sal | es | | |
|-----------------|---------|---------|---------|---------|-----------|
| Rs in thousands | | | | | |
| | | | | | 1,470,172 |
| 1,600,000 | | | | | |
| 1,400,000 | | | | | |
| 1,200,000 | | | | 870,963 | |
| 1,000,000 | | | | | |
| 800,000 | | | 728,594 | | |
| 600,000 | | 495,470 | | | |
| 400,000 | 355,476 | | | | |
| 200,000 | | | | | |
| | 2020 | 2021 | 2022 | 2023 | 2024 |

| | | Gross | Profit | | |
|-----------------|--------|--------|--------|--------|---------|
| Rs in thousands | | | | | |
| 110,000 | | | | | 105,461 |
| 100,000 | | | | | |
| 90,000 | | | | | |
| 80,000 | | | 65,847 | | |
| 70,000 | | | | | |
| 60,000 | 51,439 | | | | |
| 50,000 | | | | 49,780 | |
| 40,000 | | 36,803 | | | |
| 30,000 | | | | | |
| | 2020 | 2021 | 2022 | 2023 | 2024 |

| | | Net Profit af | ter Taxation | | |
|-----------------|--------|---------------|--------------|--------|---------|
| Rs in thousands | | | | | |
| 220,000 | | | | | 212,080 |
| 190,000 | | | | | |
| 160,000 | | | | | |
| 130,000 | | | | | |
| 100,000 | | | | | |
| 80,000 | | | | 77,845 | |
| 60,000 | | 55,441 | | | |
| 40,000 | 20,953 | | 17,489 | | |
| 20,000 | | | | | |
| | 2020 | 2021 | 2022 | 2023 | 2024 |

| | | Total A | Assets | | |
|-----------------|-----------|-----------|--|-----------|-----------|
| Rs in thousands | | | THE STATE OF THE S | | |
| | | | | | 3,799,400 |
| 4,000,000 | | | | 3,181,950 | |
| 3,500,000 | | | 100 mm | | |
| 3,000,000 | | | 2,161,571 | | |
| 2,500,000 | | 1,749,685 | | | |
| 2,000,000 | 1,268,372 | | | | |
| 1,500,000 | | | | | |
| 1,000,000 | | | | 4474 | |
| 500,000 | | | | | |
| | | | | | |
| | 2020 | 2021 | 2022 | 2023 | 2024 |

| | | CAPI | EX | | |
|-----------------|-----------------|----------------------------|----------------|---------------|------|
| Rs in thousands | | | | | |
| | | | 435,593 | | |
| 450,000 | | 376,011 | | | |
| 375,000 | | The second second | | | |
| 300,000 | 216,293 | | | | |
| 225,000 | | | | | |
| 200,000 | 非人類的 | | 是於其實施等 | | |
| 175,000 | | 是一直是 从市主第二条 第二条 第二条 第二条 | | 149,643 | |
| 150,000 | | (不是) | | | |
| 125,000 | | | | | |
| 100,000 | | | 喜。从 教会性 | | |
| 75,000 | | 1 英語 [] | | | |
| 50,000 | | 1214份。李 | | | |
| 25,000 | | | | 有数一位 的 | |
| - | 为有 。上341 | | | | - |
| | 2020 | 2021 | 2022 | 2023 | 2024 |

| | | Shareholde | rs' Equity | | |
|-----------------|--------|------------|------------|---------|-----------|
| Rs in thousands | | | | | |
| 15 | | | | , | 1,002,857 |
| 1,050,000 | | | | | |
| 900,000 | | | | | |
| 750,000 | | | | | |
| 600,000 | | | | | |
| 450,000 | | | | 303,994 | |
| 300,000 | | 215,445 | 226,625 | | 14000 |
| 150,000 | 72,937 | | | | |
| | | | | | |
| | 2020 | 2021 | 2022 | 2023 | 2024 |

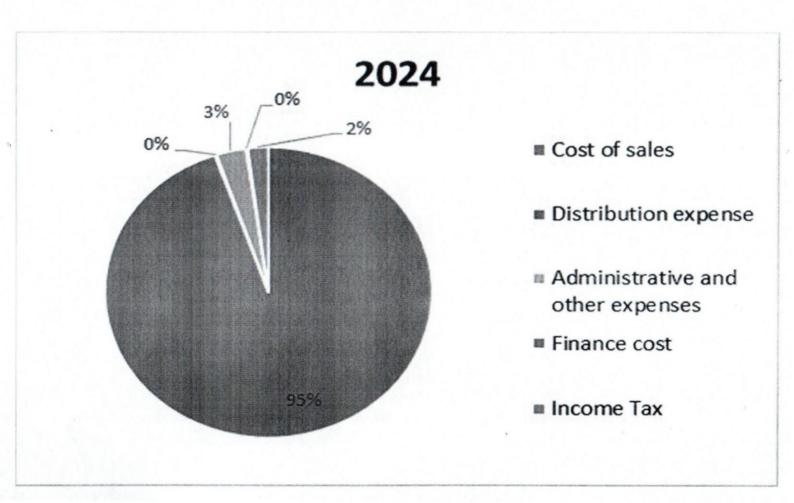
FINANCIAL RESULTS 2023 vs 2022 INCOME STATEMENT

- Sales Rs. 1,470.172 million (2023: 870.963 million)
- Gross Profit Rs. 105.460 million (7.17% of Sales) [2023: Gross profit Rs. 49.780 million (5.72% of sales)]
- Profit after taxation Rs. 212.080 million (14.43% of Sales)
 [2023: Profit after taxation 77.845 million (8.94% of sales)]

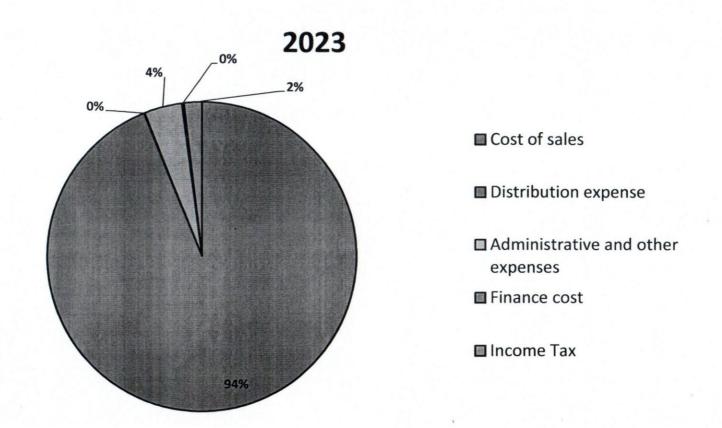
Statement of value addition and its distribution

| | 2024 | | 2023 | |
|-----------------------------------|-----------------|--------|-----------------|--------|
| | Rs. In thousand | % age | Rs. In thousand | % age |
| Value addition | | | | |
| Sales | 1,470,172 | 92.94 | 870,963 | 91.44 |
| Otherincome | 111,607 | 7.06 | 81,488 | 8.56 |
| Total | 1,581,779 | 100.00 | 952,451 | 100.00 |
| Value distribution | | - | | |
| Cost of sales | 1,364,711 | 94.72 | 821,183 | 93.89 |
| Distribution expense | 2,330 | 0.16 | 540 | 0.06 |
| Administrative and other expenses | 42,148 | 2.93 | 34,825 | 3.98 |
| Finance cost | 2,677 | 0.19 | 1,792 | 0.20 |
| Income Tax | 28,885 | 2.00 | 15,999 | 1.86 |
| Total | 1,440,751 | 100.00 | 874,339 | 100.00 |
| Profit | 141,028 | , | 78,112 | |

Statement of value addition and its distribution



Statement of value addition and its distribution



Balance Sheet Assets

| | 2024 | | 2023 | |
|---|-----------------|---------|-----------------|---------|
| | Rs. In thousand | % age | Rs. In thousand | % age. |
| Property, plant and equipment | 2,558,813 | 67.35% | 1,751,048 | 55.03% |
| Long term investment | 67 | 0.00% | 39 | 0.00% |
| Long term deposits | 19,682 | 0.52% | 12,022 | 0.38% |
| Stores, spare parts and loose tools | 484,090 | 12.74% | 761,256 | 23.92% |
| Stock in trade | 55,548 | 1.46% | 182,690 | 5.74% |
| Trade debts | 286,483 | 7.54% | 156,962 | 4.93% |
| Loans and advances | 34,415 | 0.91% | 45,722 | 1.44% |
| Short Term Investments | 130,000 | 3.42% | | |
| Trade deposits and short term prepayments | 78 | 0.00% | 142 | 0.00% |
| Tax refunds due from Government | 93,403 | 2.46% | 223,526 | 7.02% |
| Cash and bank balances | 136,821 | 3.60% | 48,543 | 1.53% |
| Total | 3,799,400 | 100.00% | 3,181,950 | 100.00% |

Balance Sheet Equity & Liabilities

| | 2024 | | 2023 | |
|--|-----------------|---------|-----------------|---------|
| | Rs. In thousand | % age | Rs. In thousand | % age |
| h | | | | |
| Shareholders Equity | 1,002,857 | 26.40% | 303,994 | 9.55% |
| Staff retirement benefits-gratuity | 27,965 | 0.74% | 20,749 | 0.65% |
| Deferred Taxation | 81,978 | 2.16% | | |
| Trade and other payables | 222,701 | 5.86% | 406,563 | 12.78% |
| Short term borrowings from associated undertakings | 871,701 | 22.94% | 848,391 | 26.66% |
| Short term borrowings from directors and others | 1,592,198 | 41.91% | 1,602,253 | 50.35% |
| Total | 3,799,400 | 100.00% | 3,181,950 | 100.00% |

KEY PERFORMANCE RATIOS

| | 2024 | 2023 |
|-----------------------------|------------|------------|
| Balance Sheet Ratios | | |
| Return on equity | 21.15% | 25.61% |
| Current Ratio | 0.45 | 0.5 |
| Quick Ratio | 0.43 | 0.44 |
| Earnings per share | 4.302 | 1.579 |
| Price Earnings (P/E) Ratio | 7.92/4.302 | 6.19/1.579 |

FUTURE OUTLOOK

We have a clear strategy and our focus for the year ahead remains on expanding our position in the textile sector with ongoing investment in textile sector businesses as we continue to build path ways towards future, sustainable and long-term growth and by shifting towards alternate energy source during the year and as a part of this step the Company is in the process of installing solar panels at its premises.. Because of PKR appreciation against U.S Dollar during the year, the textile outlook is expected to remain favorable; however, high energy and fuel prices are creating pressure on textile industry. Moreover, sustained growth requires consistent reforms. An educated Pakistan, energy and water security, alongside permanent improvement in security is critical to economic growth in Pakistan. Management of your company is closely watching the textile current outlook for timely procurement and investment focusing efforts on minimizing cost by enhancing capacity, improving efficiencies to achieve the favorable financial results for forthcoming financial year.

Q & A SESSION

